

Good Morning New York, Real Estate with Vince Rocco **Archives Available**

July 25th 2017: Buying in a NYC Co-op

Buying an apartment in a co-op is an exercise in financial exhibitionism. A board combs through your bank statements, tax returns and testimonials and then, if you pass muster, grants you access to its cloistered world. But sometimes it doesn't. The board package, a dossier of financial and personal details that can run hundreds of pages, offers a complete picture of you. So if the board sifts through that material and decides you're not good enough, it's hard not to take the news personally. A board does not have to give you a reason for its decision — it can reiect a candidate

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Featured Guests

Guest Image

jordan garrett shea

Matthew Cohen is consistently ranked amongst the top brokers in the business. He was recognized as one of the youngest real estate brokers in New York City to surpass 100 million in sales in his first four years in the business. He was ranked in the top 350 by sales volume in the U.S. by the Wall Street JournalREAL Trends The Thousand List. He is an esteemed panelist on a global real estate radio show that focuses on a variety of topics on how real estate ties into the many areas in our financial markets and personal lives. A graduate of Muhlenberg College, he started his career in investment banking before entering real estate, his true passion. He grew up on both the Upper West Side and i



Louise Phillips Forbes

Louise Phillips Forbes has over 25 years of experience and having sold nearly \$2 billion in properties, Louise is a leader and widely respected expert in New York City's residential real estate market. For the past few years she has been named in the Wall Street Journal's Real Estate Top 200 has been named winner of Halstead's esteemed Broker of the Year award multiple times since 2002 and has been acknowledged as the #1 real estate listing broker company wide.



Sean is a regular panel member but you need his bio. With nearly a decade of experience selling real estate in Manhattan and Brooklyn, Sean McPeak has cemented his reputation as a creative dealmaker with a focus on industry collaboration.

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Raymond G. Lord III

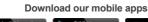
Raymond Lord III found his niche in the Hamptons Real estate market, following college graduation.

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