



Good Morning New York, Real Estate with Vince Rocco
Archives Available
December 3rd 2019: Iconic Nikki Field and the Market Today

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At this Hour: What we are going through some say is natural because we have been here before. I don't buy it. Deals are harder to do which means we need to work harder to save each one of them. But that seems standard to me though. So what's the rub here? Prices have come down but I think more is needed to meet buyer's expectations but are the sellers there yet? If you want to stay in this business of making deals, you need to work very differently than ever before and find that coveted amount of patience within each of us. Both buyers and sellers need skillful expertise and very experi

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Featured Guests



Nikki Field

Nikki Field has been a Senior Global Real Estate Advisor with Sotheby's International Realty since 1998. She pioneered the team sales model in Manhattan by founding the infamous The Field Team, transacting nearly \$3 billion in sales and annually ranking as the #1 Sales Team at Sotheby's International Realty. The Field Team Advantage consists of 19 experienced professionals, each with general market strength as well as a mastery of a specific area. Nikki has been consistently ranked by The Wall Street Journal/Real Trends annual report as one of America's Top 250 Real Estate Professionals and consistently one of the Top 20 in New York City. In 2018, Nikki sold the most expensive re-sale i

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Anna Shagalov

Anna Shagalov brings an enthusiasm to buying and selling real estate that is rarely found in today's market. Her effective business approach and genuine interest in the goals of her clients become apparent from the first conversation. Her patience, diligence, and determination when brokering the sale or purchase of any property can be corroborated by her customers as well as colleagues constantly leading to referrals and repeat business. Prior to real estate, Anna developed a background in sales and management, where she excelled in the Gift Industry. As a sales manager overseeing 14 sales professionals while representing 26 of the industry's most lucrative home accent manufacturers. This expe

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Philip Horigan

The finest real estate agents in New York City often have unique backgrounds unrelated to real estate. Philip Horigan fits the mold. Phil is founder of Leasebreak.com

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Nile Lundgren

Nile Lundgren joined Compass after serving as the President of a boutique residential real estate firm based in the Flatiron District.

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Jordan Garrett Shea

Jordan Shea is a member of The EklundGomes Team the 1 Team Nationwide in 2013, 2014, 2015, 2016. Since 2012, as Business Manager and Director of Resale, Jordan has overseen approximately 4 billion in rental, resale, and new development property transactions. As a broker, he brings this unprecedented expertise into each and every deal. Jordan became a full time broker in September 2017 on the team.

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Ari Harkov

Ari has developed a strong and enviable reputation in the real estate industry. As a result of his hard work and dedication at Halstead Property, Ari became one of the fastest rising agents ever seen at the company. After his first year in the business in 2008, the Real Estate Board of New York presented him with one of the most prestigious awards in the industry: the coveted Rookie of the Year Award.

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