

[TROUBLE VIEWING?](#) Click Here to view the Promo card on the web

[SIGN-UP NOW!](#) Click to become a Member for Free!



Good Morning New York, Real Estate with Vince Rocco
Archives Available
April 28th 2020: NYC Real Estate Teams

Tune in

Archives Available on
VoiceAmerica Variety Channel

[EPISODE ON DEMAND](#)

[VIEW HOST PAGE](#)

Building a professional real estate team can be critical for a successful real estate business. Real estate teams work together in helping clients find, buy, and sell or rent properties throughout the process. However, building these teams can be an arduous task and finding the right agents is important to the dynamic of the players involved. There is an old saying, "If you're the smartest person in the room, then you are in the wrong room." Applying this ancient wisdom can be helpful to choosing your team members if you want to hire experts who have more experience or are even smarter. It

[Read more](#)



[DOWNLOAD PDF](#)



[GET CODE](#)

Featured Guests



Louise Phillips Forbes

Louise Phillips Forbes has over 25 years of experience and having sold nearly \$2 billion in properties, Louise is a leader and widely respected expert in New York City's residential real estate market. For the past few years she has been named in the Wall Street Journal's Real Estate Top 200 has been named winner of Halstead's esteemed Broker of the Year award multiple times since 2002 and has been acknowledged as the #1 real estate listing broker company wide.

[Read more](#)



Ari Harkov

Ari has developed a strong and envious reputation in the real estate industry. As a result of his hard work and dedication at Halstead Property, Ari became one of the fastest rising agents ever seen at the company. After his first year in the business in 2008, the Real Estate Board of New York presented him with one of the most prestigious awards in the industry: the coveted Rookie of the Year Award.

[Read more](#)



Nile Lundgren

brNile Lundgren joined Compass after serving as the President of a boutique residential real estate firm based in the Flatiron District.

[Read more](#)



Tracie Hamersley

Tracie Hamersley truly partners with her clients to fulfill their real estate goals. Tracie is passionate about New York City & Miami in general and real estate in specific; she is fascinated by the intricacies of the Manhattan, Brooklyn, Queens and South Florida markets and loves helping to make an individual's transition into or out of a home a smooth and seamless one.

[Read more](#)



Jordan Garrett Shea

Jordan Shea is a member of The EklundGomes Team the 1 Team Nationwide in 2013, 2014, 2015, 2016. Since 2012, as Business Manager and Director of Resale, Jordan has overseen approximately 4 billion in rental, resale, and new development property transactions. As a broker, he brings this unprecedented expertise into each and every deal. brJordan became a full time broker in September 2017 on the team.

[Read more](#)



Sean McPeak

Sean is a regular panel member but you need his bio. With nearly a decade of experience selling real estate in Manhattan and Brooklyn, Sean McPeak has cemented his reputation as a creative dealmaker with a focus on industry collaboration.

[Read more](#)



Philip Horigan

The finest real estate agents in New York City often have unique backgrounds unrelated to real estate. Philip Horigan fits the mold. Phil is founder of Leasebreak.com

[Read more](#)



Jordan March

Jordan March is a 12-year veteran in the real estate industry and is regarded as a pioneer in the digital media era of real estate, generating over 100k buyer and seller lead connections online and closing over \$500 million in sales volume. Jordan leverages his experience in social and digital media in the context of real estate by executing highly targeted marketing campaigns to reach buyers and give sellers an unmatched edge by providing maximum exposure on their properties, leading to a consistent track record of trading homes at record high prices. He utilizes the most innovative technology, applications, and marketing tools to market his properties and advocate for buyers in the most e

[Read more](#)



Katie Thurber

With more than 10 years in the international and domestic real estate industry, Katie Thurber has established herself as a thought-leading agent with an invaluable track record. Most recently Katie was part of a 3 person sales team at Austin Nichols House in Williamsburg where she focused on implementing social media strategy and unique brand collaborations to yield the most effective sales results. She successfully closed on 110 apartments and more than \$100,000,000 in sales in just 18 months. Originating from the open air of the Pacific Northwest, Katie began her professional career as an architectural photographer and marketing creative for a leading developer along the Pacific Coastline

[Read more](#)

Share This Episode



[Share On Facebook](#)



[Share On Twitter](#)



[Share On LinkedIn](#)

Connect with VoiceAmerica

Download our mobile apps



[Available on the App Store](#)



[Get it on Google play](#)



[Download for kindle](#)



Read what our hosts are writing about.

[VOICEAMERICA BLOG](#)