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LEADERSHIP BEYOND BORDERS

WITH

KIMBERLI J. LEWIS



Leadership Beyond Borders

Tuesday at 3 PM Pacific

November 10th 2020: Encore Learning to Negotiate with Ease

Business has certainly changed, today we are facing new challenge and new opportunities but even in the midst of this crisis business and negotiations must go on. We are operating in highly unusual and disrupted commercial environment today, therefore even the location of negotiations has changed, they may not be happening in the board room today but on virtual platforms. But no matter where discussions and negotiations are taking place and under what conditions and what altered business practices we have ; the principle of the negotiation process has not changed. Our circumstances may me

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Featured Guest



Sue Preston

Sue Preston is a negotiation expert with 25 years' experience within a variety of industries and organizations throughout the world. She is the author of "The Little Book of Negotiation Brilliance", a quick/practical book that provides a toolkit that will drive instant results. Her main focus is to help clients design, manage and deliver high impact, innovative and inspiring training solutions that embed learning and change behaviour within all aspects of Commercial Negotiation capability. She has helped many organizations during the tough COVID pandemic climate working with small businesses to enterprises helping businesses keeping solvent to global organizations securing supply for their

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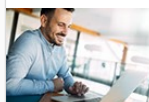
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