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BUSINESS



Out of the Comfort Zone
Friday at 11 AM Pacific
June 25th 2021: Selling Virtually with Jeb Blount

Whether you are a salesperson, a leader or an individual contributor, you are selling something all the time – a product/service, your capability, your idea or even your personality. And in these times, all of that “selling” is happening virtually. We have no option but to master how to convince people in a virtual setting. Tune in to hear how and learn the secrets from the experts?



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Featured Guest



Jeb Blount

Jeb Blount is a sales acceleration specialist and the author of thirteen books including Fanatical Prospecting, Sales EQ, Objections, INKED, and Virtual Selling. He is among the world's most respected thought leaders on prospecting, sales, leadership, and customer experience. Through his global training organization, Sales Gravy, Jeb advises a who's who of the world's leading organizations and their executives on the impact of emotional intelligence and interpersonal skills on customer-facing activities.

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