



# Financial Excellence



Special Edition Series of

## Coffee Break with Game-Changers

with your host **Bonnie D. Graham**



Financial Excellence with Game Changers,  
presented by SAP  
Tuesday at 7 AM Pacific /10 AM Eastern  
**April 21st 2014: Managing Financial  
Performance: New Payment Challenges and  
Innovation Options**

Today's buzz: Payment challenges. Banks and corporations are facing an increasingly complex landscape in the payments arena and the associated integration. New types of payments and currency, new technology tools, new security threats and security techniques, and new challengers to traditional providers all contribute to the immense change. The world of payments is now driven by risk, cost, and the ability to reconcile. Players have just two choices: innovate or face greater opportunities to lose big. The experts speak. Tom Durkin, Bank of America Merrill Lynch: "Your most unhappy customers

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### Featured Guests



#### Tom Durkin

Tom Durkin is the head of Integrated Channel Solutions at Bank of America Merrill Lynch. He leads his team in developing client-focused strategies, initiatives, and technology needs in Payments, FX, and Reconciliation across traditional Host2Host, SWIFT Corporate Access

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#### Laurie McCulley

Laurie McCulley is a Partner with Treasury Strategies, a leading treasury management consulting firm. As head of the Treasury Technology practice, Laurie is responsible for helping clients select and implement technology to optimize treasury.

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#### Leonard Schwartz

Leonard Schwartz joined SAP in January 2012 as a Director in Solution Management for the Financial Services Network. Prior to SAP, he worked for 32 years in transaction banking for Citibank, HSBC, JPMC and ABN AMRO/RBS.

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