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Good Morning New York, Real Estate with Vince Rocco
Tuesday at 6 AM Pacific
July 04th 2017: Encore: Realtor Magazine 30 Under 30 Web Choice Winner

In March of this year, Raymond Lord III was recognized as REALTOR® Magazine's winner of 30 Under 30 Web Choice Award for 2017. Ray is here today and I will talk to him about this significant achievement. Also this week, the city's real estate brokerage firms released their Manhattan sales reports for the first quarter of 2017, and while the numbers tend to vary based on who's collecting the data, it looks like transactions have picked up after the November presidential election.

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Featured Guests



Raymond G. Lord III

Raymond Lord III found his niche in the Hamptons Real estate market, following college graduation. Energized by his first sale of a 3-million-dollar home, Raymond has since formed a highly successful team whose sales growth, market leadership, and trendsetting innovations consistently rank among the highest in Douglas Elliman on the East End. Between his aggressiveness and people skills, like his times on the football field, Ray treats real estate as a contact sport. He has a knack for details and ability to offer full white-glove service to his customers and clients. Whether one is searching for a great investment, dream property, or wishing to sell, his competitive mentality will

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Matthew Cohen

Matthew Cohen is a Licensed Real Estate Salesperson at CORE and a member of the Real Estate Board of New York (REBNY), which awarded him runner-up for "Rookie of the Year". Matthew's primary goal is finding his clients the perfect residence. He puts all his energy, precision, and ability to communicate into every client as if they were family – one of the reasons he is so renowned and respected in the real estate community. Matthew grew up on the Upper West Side of Manhattan and attended high school in the beautiful suburb of Tenafly, New Jersey, a background that gives him in-depth understanding of real estate in any neighborhood. A graduate of Muhlenberg College (Pennsylvania) and Ma

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Philip Horigan

The finest real estate agents in New York City often have unique backgrounds unrelated to real estate. Philip Horigan fits the mold. Phil is founder of Leasebreak.com Before conquering real estate, Phil added to his resume by conquering such careers as management consulting, buy-side equity research, industrial engineering, teaching high school calculus, acting, and tutoring. It's also worth mentioning that he is an avid soccer player and a two-on-two beach volleyball player. And if that weren't enough, he's also a die-hard opera enthusiast. While his pre-real estate background is certainly not lacking in diversity and depth, one only has to look at his sales and rentals figures to

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Parul Brahmhatt

Licensed Real Estate Sales Person – Compass

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Louise Phillips Forbes

Louise Phillips Forbes has over 25 years of experience and having sold nearly \$2 billion in properties, Louise is a leader and widely respected expert in New York City's residential real estate market. For the past few years she has been named in the Wall Street Journal's Real Estate Top 200 has been named winner of Halstead's esteemed Broker of the Year award multiple times since 2002 and has been acknowledged as the #1 real estate listing broker company wide. She is a widely sought-after real estate expert by industry leaders and media outlets. She is a frequent guest lecturer for the Real Estate Board of New York, has been profiled in Avenue Magazine's "Influential

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