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Biz Help For You

Biz Help For You Archives Available December 24th 2019: **How to Overcome the Fears and Stigmas in Selling**

Does the thought of having to contact a prospect regarding your product or services scare you? Do you feel you could be more successful if you conquered what is holding you back in regard to selling? Listen in to learn how to overcome the stigma of sales and the fears within your own mindset that hold you back from booking appointments, asking the right questions to be able to solve your customers' needs and asking for the sale.



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Featured Guest

Guest Image

Heather Pich

Heather has been a Sales Trainer and is currently the CEO for Modadia, a social selling company. She has trained all types of professionals to master generating unlimited leads, setting endless appointments, pushing past obstacles with confidence, understanding your mindset and approach to sales, how to follow up and follow through

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