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WITH
SANJOG AUL

CIO Talk Network
Wednesday at 7 AM Pacific
April 15th 2005: IT Vendor Management: An Ongoing Challenge

With IT becoming mission critical for almost every organization and with increase in reliance on outsourcing relationships, the key to getting best deals on IT products and services is to have great relationships and high level of trust. Easier said than done, what does it take to identify and maintain partner like vendor relationships?



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