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Leading Conversations Friday at 10 AM Pacific January 08th 2010: Business Matters: "Relational Capital"

Cheryl Esposito welcomes Ed Wallace, founder & Chief Relationship Officer of The Relational Capital Group, & author of Business Relationships That Last: Five Steps To Transform Contacts into High Performing Relationships. Today's business leaders face incredible challenges with the movement toward more collaborative management structures & the urgency of work due to the pace of technology. Business relationships have suffered, often reduced to short-term transactions between Blackberries, not people! One survey showed 88% of executives agree outstanding relationships are the key to business

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Featured Guest



Ed Wallace

Ed Wallace, founder & Chief Relationship Officer of The Relational Capital Group, & author of Business Relationships That Last: Five Steps To Transform Contacts into High Performing Relationships.

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