

[TROUBLE VIEWING?](#) Click Here to view the Promo card on the web

[SIGN-UP NOW!](#) [SIGN-UP NOW!](#) Click to become a Member for Free!



REAL RECOGNITION RADIO

with Roy Saunderson & S. Max Brown every Tuesday at 1:00 et.



The show that is all about building relationships, inspiring greatness and creating a workplace where people can thrive.

FREE ON  iTunes

 RECOGNITION MANAGEMENT INSTITUTE
A RIDEAU DIVISION

<http://rideau.com/radio>
<http://www.voiceamerica.com/Show/1688>

Real Recognition Radio Archives Available

February 15th 2011: Leadership Influence for Results

Montreal and New York City, February 14, 2011 – Are first impressions really that big of a deal? On the next episode of Real Recognition Radio, Mike Brent & Fiona Elsa Dent, authors of *Influencing: Skills and Techniques for Business Success* and directors at Ashridge Management College in the UK will help us understand how can we can manage your reputation with others. Don't miss the next Real Recognition Radio program to learn the four approaches to developing an influencing discussion with others.

[SHARE](#) [DOWNLOAD PDF](#) [GET CODE](#)

Tune in

Archives Available on VoiceAmerica Business Channel

[EPISODE ON DEMAND](#)

[VIEW HOST PAGE](#)

Featured Guests



Mike Brent

Mike Brent is the co-author of *Influencing: Skills and Techniques for Business Success*. A British and French citizen, Mike is a senior member of faculty, programme director and head of experiential learning at Ashridge Management College in the UK.

[Read more](#)



Fiona Elsa Dent

Fiona Elsa Dent MSc, MA, Chartered FCIPD, FHEA is the co-author of *Influencing: Skills and Techniques for Business Success*. Fiona is a Director of Executive Education at Ashridge Management College in the UK. She specialises in interpersonal and influencing skills, leadership, team working, and people management skills.

[Read more](#)

Share This Episode

[Share On Facebook](#) [Share On Twitter](#) [Share On LinkedIn](#)

Connect with VoiceAmerica

Download our mobile apps

[Available on the App Store](#) [Get it on Google play](#) [Download for kindle](#) [f](#) [t](#) [in](#) [RSS](#)

Come see what **VoiceAmerica's** hosts are writing, on PressBlog! 