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REAL RECOGNITION RADIO

with Roy Saunderson & S. Max Brown every Tuesday at 1:00 et.



The show that is all about building relationships, inspiring greatness and creating a workplace where people can thrive.

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Real Recognition Radio Archives Available February 15th 2011: Leadership Influence for Results

Montreal and New York City, February 14, 2011 – Are first impressions really that big of a deal? On the next episode of Real Recognition Radio, Mike Brent & Fiona Elsa Dent, authors of *Influencing: Skills and Techniques for Business Success* and directors at Ashridge Management College in the UK will help us understand how can we can manage your reputation with others. Don't miss the next Real Recognition Radio program to learn the four approaches to developing an influencing discussion with others.

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Featured Guests



Mike Brent

Mike Brent is the co-author of *Influencing: Skills and Techniques for Business Success*. A British and French citizen, Mike is a senior member of faculty, programme director and head of experiential learning at Ashridge Management College in the UK.

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Fiona Elsa Dent

Fiona Elsa Dent MSc, MA, Chartered FCIPD, FHEA is the co-author of *Influencing: Skills and Techniques for Business Success*. Fiona is a Director of Executive Education at Ashridge Management College in the UK. She specialises in interpersonal and influencing skills, leadership, team working, and people management skills.

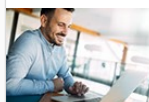
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