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July 18th 2013: Ninja Strategies For Seven Deadly Buyer
Negotiation Tactics - Part 1

You are negotiating everyday whether you want to or not. In many instances you are negotiating against someone that is highly skilled and trained to erode your margins and commissions for the sake of enhancing their companies profitability. Tune into today's show to learn how to counter seven deadly negotiation tactics that normally has many sales and business professionals wondering what happened to their money. It's time to protect yourself and your profitability.

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