

[TROUBLE VIEWING?](#) Click Here to view the Promo card on the web

[SIGN-UP NOW!](#) [SIGN-UP NOW!](#) Click to become a Member for Free!

[Forget Patience, Let's Sell Something!](#)

## Forget Patience, Let's Sell Something! Archives Available

**January 23rd 2014: The Keys To Staying On Top In Sales  
and Business**

One of the keys to remaining on top in sales and business is to never allow good enough to be good enough.



SHARE



DOWNLOAD PDF



GET CODE

## Tune in

Archives Available on VoiceAmerica  
Business Channel

EPISODE ON DEMAND

VIEW HOST PAGE

## Featured Guest

Guest Image

### Rich Mathews

Rich Mathews is a 2001 Graduate of Florida A & M University's School of Business and Industry. Rich began his professional career as an Account Manager with the Dow Chemical Co. in Chicago, IL. After working with Dow for three years, Rich returned to Florida A & M and worked for two years as Asst. Dir. of Athletics. Rich wanted to own his own business and to pursue opening a State Farm Insurance agency. In January 2005, Rich began his career at State Farm and after brief stints in Tampa at his father's agency and Orlando as an Agency Field Specialist, he was chosen to open an agency in Estero, FL in July 2007. Rich led the Florida zone in auto growth for 4 straight years and ranked #7 i

[Read more](#)

## Share This Episode



Share On Facebook



Share On Twitter



Share On LinkedIn

## Connect with VoiceAmerica

Download our mobile apps

[App store](#)

[Google play](#)

GPlus

[presspass-banner](#)