

[TROUBLE VIEWING?](#) Click Here to view the Promo card on the web

[SIGN-UP NOW!](#) Click to become a Member for Free!



BUSINESS



**Forget Patience, Let's Sell Something!**  
**Archives Available**  
**May 1st 2014: The Ten Biggest Mistakes in Telephone Sales**

The telephone used properly and for the right purpose is still an effective tool in today's sales arena. Although technology and social media continues to excel, the telephone can still be one of the best ways to reach a prospect. However, used improperly, the telephone can do more harm than good in the sales process. Tune in to today's show as we discuss some major mistakes in using the telephone for selling and how to avoid them.



#### Tune in

Archives Available on  
VoiceAmerica Business  
Channel

[EPISODE ON DEMAND](#)

[VIEW HOST PAGE](#)

#### Share This Episode



#### Connect with VoiceAmerica

Download our mobile apps



Read what our hosts are writing about.

VOICEAMERICA BLOG