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July 03rd 2014: Succes or Failure in Your Business-How to Find Common Union with Clients

This episode will focus on Communication with clients and potential clients and teach the listener the "How To's" of creating a "Common Union" with the clients using the tools of facial recognition, voice inflection and Body Language reading techniques. How to create a safe environment for your customer to buy with no anxiety or buyers remorse. Finally we will discuss the "Truth Funnel" technique of key questions in a sales arena and how this technique increased my business sales by 300% in a 1 year time frame with no change in work force.



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