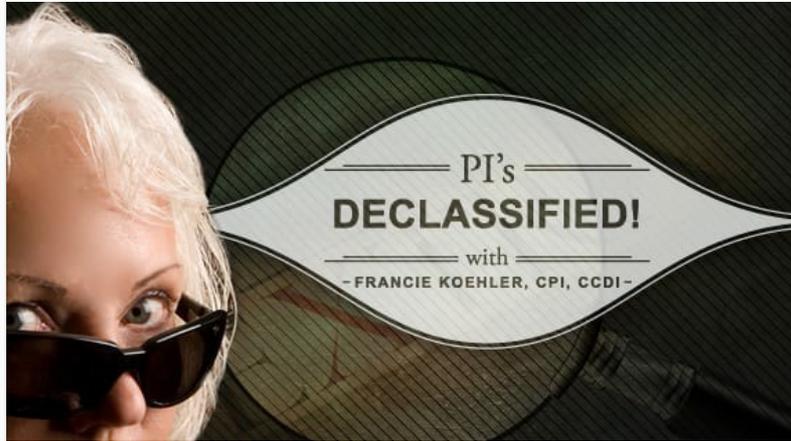


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October 09th 2014: Failure Isn't Fatal

What do you do when you fail to meet your client's expectations? What do you do when you can't deliver what you promised? Do you make excuses, cover it up, or just cease communicating with the belief you have done everything you can do? Or, do you advise your client at the onset of the case that there are no promises, guarantees, and there may be potential risks in the investigation you are embarking on their behalf? Brian Willingham is a Licensed Private Investigator and popular PI blogger. Tune in to hear Brian address how he communicates with his client when all investigative efforts take a

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Featured Guest



Brian Willingham

According to Brian Willingham, he is the father of two amazing kids, husband to an amazing wife, beer lover, less-than-stellar golfer, sports junkie and lover of all things food. He says he is a "bit of a technology geek... can cook a mean paella," and would consider himself a baseball nerd. He even spent several years working for a New York sports photography firm, Major League Baseball and the New York Football Giants. Since he was a kid, Brian says, he has been enchanted by Sherlock Holmes, Hardy Boys, and Magnum PI. Today, he has come full circle. Brian has been a private investigator for more than 10 years and is the founder and president of the Dilligentia Group, an agency he founded fol

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