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Today's Inspiring Women Archives Available
June 11th 2015: Leverage Personal Power

Do your suggestions get taken seriously? Are you able to sell others your ideas, projects and services? There are two main skills needed and today, our two guests will give you some insider tips on how to harness your personal power. Our first guest is Jill Konrath, who is a sales expert. Sales is not just for people selling products. We also need sales to sell our ideas to others, and sometimes to our bosses to be considered for that raise or promotion. Jill will be challenging our assumptions about sales and give us proven strategies that work. Our second guest is Penny Rosema who is an exp

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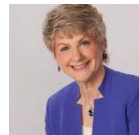
Featured Guests

Guest Image

Jill Konrath

Jill is the author of three bestselling, award-winning books. Her newest book, Agile Selling shows salespeople how to succeed in a constantly changing sales world.

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Penny Rosema

With over 20 years of global in-the-trenches experience, Penny's view on negotiation is radically different. She teaches that power in negotiation is not about domination.

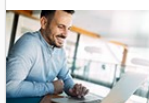
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