

[TROUBLE VIEWING?](#) Click Here to view the Promo card on the web

[SIGN-UP NOW!](#) [SIGN-UP NOW!](#) Click to become a Member for Free!



BizLockerRadio

with Kelly Riggs

BizLocker Radio Archives Available

October 26th 2015: Simplifying Sales Management with Mike Weinberg

My special guest on #BizLockerRadio this week is the incomparable Mike Weinberg. Mike joins me this week to talk about the crazy-good content in brand new book, "Sales Management. Simplified." Trust me, if you manage salespeople you don't want to miss this interview! Mike will advance your sales management career dramatically in this one conversation!! Well-known in the sales training world for his hard-hitting best-seller, "New Sales. Simplified.", Mike is back with his familiar straightforward style to discuss sales MANAGEMENT. Join us as we discuss the many blunders that sales managers

[Read more](#)



Tune in

Archives Available on VoiceAmerica Business Channel

[EPISODE ON DEMAND](#)

[VIEW HOST PAGE](#)

Featured Guest



Mike Weinberg

Mike was the top-producing salesperson in three different companies, spent five years consulting and five years leading sales organizations, before finally launching his company, New Sales Coach, in late 2010. He is blunt and calls it like he sees it, and he takes his clients' business personally, acting like his own livelihood depends on their success. Forbes and KiteDesk named Mike a Top 30 Social Sales Influencer in 2014, and for three consecutive years OpenView Labs listed him as a Top 25 B2B Sales Influencer.

[Read more](#)

Share This Episode



Connect with VoiceAmerica

Download our mobile apps



Come see what VoiceAmerica's hosts are writing, on PressBlog!

