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November 02nd 2015: Ask, Don't Tell: The Art of Humility in Leadership with Dr. Ed Schein

Here in the United States leadership is often perceived as being mostly about directing and telling others what to do. But does this longstanding tenet actually support organizational engagement and productivity? Arguably no. Join host Beth Greenland for an eye-opening conversation with renowned thought leader Dr. Ed Schein as they discuss his 2013 book - Humble Inquiry: The Gentle Art of Asking Instead of Telling. Learn how we as leaders can build organizational effectiveness by acknowledging our dependence on those who report to us, and by asking questions from a place of respect and curiosity

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Featured Guest



Dr. Ed Schein

Ed Schein is the Sloan Fellows Professor of Management Emeritus at the MIT Sloan School of Management. He received his PhD in Social Psychology from Harvard in 1952, worked at the Walter Reed Institute of Research for four years and then joined MIT where he taught until 2005. He has published extensively in Organizational Psychology, 3d Ed. (1980), Process Consultation Revisited (1999), career dynamics (Career Anchors, 3d ed., 2006), organizational culture texts (Organizational Culture and Leadership, 4th Ed., 2010; The Corporate Culture Survival Guide, 2d Ed., 2009), and analyses of Singapore's economic miracle (Strategic Pragmatism, 1996), and Digital Equipment Corp.'s rise and fall (DEC i

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