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The Career Confidante
Monday at 3 PM Pacific
November 23rd 2015: No-Fear Negotiation: For
Job Seekers and Beyond

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Most job seekers are nervous about negotiating for a better compensation package during the interview process - and some are downright terrified. During this episode of The Career Confidante, host Marie Zimenoff will welcome expert guest Thea Kelley. They will provide tips that take the fear out of negotiating, from salary, to benefits, and more. Thea will also share her simple, step-by-step guidelines - a formula, if you will - for how to run the negotiation meeting. Don't be one of the 49 percent of job seekers who never negotiate the offer!

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Featured Guest



Thea Kelley

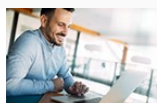
Thea Kelley has been facilitating career success for individuals and groups for more than 10 years, first through larger agencies and since 2008 as Thea Kelley Career Services. Her past experience includes instructing downsized corporate managers in job search skills through Lee Hecht Harrison a division of Adecco, and providing employment counseling to the public through JVS. Currently she provides interview coaching and other career services to professionals in all occupations, meeting with them in person in the San Francisco Bay Area and via phone and Skype nationwide. Theas certifications include Certified Employment Interview Consultant, Career Development Facilitator, Resume Writer and

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