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Performing at Your Best

Mindset Evolution
with
Luis Vicente Garcia



Performing at Your Best: Mindset Evolution
with Luis Vicente Garcia
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August 30th 2016: The Art of Selling

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"Sales are contingent upon the attitude of the salesman". With this quote W. Clement Stone indicated that to be successful in sales -as in any other managerial field- you need to learn, improve your skills and have the correct attitude to do it. Sales are the basis for the growth of every business and every company, which means that when we understand the basis for selling and learn the different skills that are required we will start on an improvement program that will allow us and our team to grow. There are critical skills for you to know, from prospecting to identifying needs to ge

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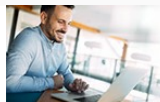


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