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Business

Coffee Break with Game-Changers
with your host **Bonnie D. Graham**

Presented by **SAP**

Coffee Break with Game-Changers, presented by SAP
Wednesday at 8 AM Pacific/11 AM Eastern
December 28th 2016:Encore: Game-Changers 2017
Predictions -- Part 2

The buzz: Crystal ball for 2017. If your #1 business wish this holiday is to know what 2017 holds for your company, your industry and the world, we've got the next best thing. We're bringing you more than 70 thought leaders' insightful predictions for the technologies, strategies, and trends that can help you grow and compete in 2017 and beyond. Pour a cup of Joe, Earl, or Dom, and join us for SAP Game-Changers Radio 2017 Predictions – Part 2 live. And tune in Jan. 4, 11, and 18 for the rest of this special feature. Our featured guests: Timo Elliott, SAP; Nance L. Schick, Esq.; Mal Poulin, ANC

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Featured Guests

Timo Elliott
Timo Elliott is an innovation evangelist and passionate advocate of digital transformation, analytics, and artificial intelligence. He has presented the latest digital trends to business and IT audiences in fifty-five different countries around the world and his articles appear regularly in online publications such as Harvard Business Review, Forbes, ZDNet, and Digitalist Magazine. He has worked in the UK, Hong Kong, New Zealand, and the US, and currently lives in Paris, France. He has a first-class honors degree in Econometrics from Bristol University, UK, and holds a patent in the area of mobile analytics.

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Nance L Schick, Esq.
Nance L. Schick, Esq. is an attorney, arbitrator, and mediator based in New York City. She is the founder of The Law Studio of Nance L. Schick. Her holistic, integrative approach draws from her experience as a human resources supervisor, as well as her legal and EEOC training. She is creator of the Third Ear Conflict Resolution process, author of DIY Conflict Resolution: Seven Choices and Five Actions of a Master, and an award-winning entrepreneur, who has been acknowledged by the New York Economic Development Corporation/B-Labs (Best for NYC 2015 finalist), U.S. Chamber of Commerce (2015 Blue Ribbon Small Business), Enterprising Women Magazine (Honorable Mention, 2014 Woman of the Year aw

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Mal Poulin
Mal Poulin has been in the corporate learning and workforce performance field for over 35 years. Currently as Senior Director of Strategy and Market Relations for ANCILE, Mal focuses on market trends and needs of partners and customers to achieve business value with technologies to enable their strategies. The goal is always to enable adoption of change by the workforce – software, process, environment, and organization. For the 15 years prior to ANCILE, Mal was in similar business development roles at RWD Technologies and SAP Education driving new components of the portfolio and business solutions for partners and customers. For the preceding sixteen years, Mal held several positions in E

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Bryan Hicks
Bryan Hicks focuses on go to market for SAP's IoT solution Predictive Maintenance and Service. He is responsible for business development, partner engagement and sales enablement. He has over 7 years of experience in product development and commercialization of emerging technologies. Prior to working in product, Bryan worked in Research and Development for NASA and Cornell University covering topics ranging from nanoelectronics and nanofabrication to infrared lasers and fiber optics. He holds a Masters in Electrical and Computer Engineering and MBA from Cornell.

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Jerry Silva
Jerry Silva is research director for IDC Financial Insights responsible for the global retail banking practice. Jerry's research focuses on technology trends and customer expectations and behaviors in retail banking worldwide. Jerry draws upon over 25 years experience in the financial services industry to cover a variety of topics, from the back office, to customer channels, to governance in the technology shops at financial institutions. His work for both institutions and vendors gives Jerry a broad perspective in technology strategies. Previously, Jerry ran his own technology consulting company, PG Silva Consulting, assisting both vendors and institutions with the development, marketing,

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Sanjay Kumar
Sanjay Kumar currently leads the global telecom practice at Hortonworks, helping service providers leverage Hadoop for data at rest and NiFi for data in motion to transform their data assets into a force of business growth and competitive differentiation. He is a telecom industry veteran with extensive experience in the strategy and execution of next generation data-centric industry solutions for enhancing customer experience, real-time target marketing, optimizing network operations and the delivery of new digital services for service providers and network operators.

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Nicole Sahin
Nicole Sahin is the CEO of Globalization Partners, currently ranked as the fastest growing women-lead private company in America. Globalization Partners breaks down barriers to global business with its Global PEO platform, which enables companies to expand into 150+ foreign markets without establishing subsidiaries. The platform enables companies to hire employees overseas in a matter of days instead of the months or years it has traditionally taken companies to expand into new markets. She is passionately focused on ensuring that her firm remains the most trustworthy solution for companies navigating a complex global legal environment. She has twice been named an EY Entrepreneur of the Yea

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Jim Fields
Jim Fields is Vice President of Customer Experience Marketing for SAP, where he is responsible for innovating new models of engagement and generally finding margin between the organizational silos. Jim is a frequent blogger, brand journalist, speaker at industry events, and mentor to early talent.

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Jeff Hattendorf
Jeff Hattendorf is COO of Macrospect, Inc., which he co-founded with Randy Marvel in 2005. Jeff possesses twenty years of experience designing and implementing business systems – focusing the last ten years on SAP's enterprise performance management (EPM) software. During his career, he has served in development, process engineering, project management, solution design and engagement leadership roles. He currently oversees and support Macrospect's project teams through leading practice reviews, solution design, and client management. Jeff's teams have successfully implemented solutions to support key financial planning, analysis and reporting (management and regulatory) processes across a

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Sandi Webster
Sandi Webster is a principal of Consultants 2 Go, LLC (C2G) – a certified, minority, women-owned, management consulting firm that provides marketing and analytics consultants on an interim basis or as an outsourced project to Fortune 500 companies in the Financial Services, Telecom, Insurance, Retail and Pharma industries. The award-winning C2G is on the Inc. 500|5000 Fastest Growing Companies in America list for three consecutive years and in the running for 2014. Sandi, her business partner, Peggy McHale, and her employees are ex-financial services and telecom employees who utilize their vast marketing and analytics knowledge to service the needs of Fortune 500 and mid-size clients. Her

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Sudha Jamte
Sudha Jamte is the CEO of IoT Disruptions, Author and Instructor at Stanford Continuing Ed School. She is a globally recognized entrepreneurial mobile product leader with 20-plus years of experience building Consumer Mobile and eCommerce Products. Sudha loves shaping new technology ecosystems and helping businesses drive Digital Business Transformations. She is the author of two IoT books, "IoT Disruptions" and "The Internet of Things Business Primer" and teaches the first IoT Business course at Stanford Continuing Ed School. Sudha is a champion for STEM programs and Girls Who Code, and hosts mentor programs for kids at Devcamps and Hackathons. She has been a venture mentor at MIT and Dire

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Richard McCammon
Richard McCammon, CEO at Delego Software, is a foremost expert in electronic payment security and SAP integration. In 1994 Richard began working with the SAP system. In 1997, he became an independent consultant working with major corporations in Canada. In this role, Richard saw an opportunity to produce world class payment card integration software for merchants using SAP, giving way to the Delego Suite of products. Delego Software was certified as a solution by SAP in early 2000. Richard was the driving force behind Delego Software and creating solutions for Fortune 5000 companies. He has presented to the American SAP User Group (ASUG), SAPPHIRE NOW & ASUG Annual Conference and SAPinside

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Heather Ashton
Heather Ashton is a Research Manager at IDC Manufacturing Insights. Heather leads the Service Innovation and Connected Products Strategies Service, where she focuses on how manufacturers are applying transformational technology like IoT to aftermarket service in their efforts to increase customer centricity. Automotive is one of the key industries that Heather's research covers. Heather has enjoyed working as an industry analyst for nearly two decades, and she is an active participant and speaker at industry events. She contributes regularly to the IDC Community blog:

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