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**BUSINESS**



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**April 6th 2017: Collaboration, Negotiation and Mediation Strategies**

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Why do we fail so often in our negotiations? How do people get in their own way? What is the cost of being triggered, stuck, ...? What are all the costs to you? How might we be more "mindful" and personally aware? What are the strategies, techniques, and tools available to help me negotiate and to resolve disputes? In this show, we have present; a) Steps to Negotiation Success, + what to do to best prepare, + what to do during the negotiation, and + what to do after the negotiation b) Awareness for Negotiators (self and others), and "Between every stimulus and respo

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**Featured Guest**



**Jeffrey Cohen**

A conflict engagement specialist concentrating in mediation, facilitation and stakeholder engagement for over 26 years.

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